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### CORPORATE GOVERNANCE & REFORMS IN MENA OUTLINE

- Corporate Governance in MENA
- Regional Strategy
- Active Outreach
- Institution Building
- Action Plan

#### CORPORATE GOVERNANCE IN MENA

- The MENA region faces a CG Gap
- Two important Characteristics of MENA economies:
  - Majority of businesses in MENA are SMEs and FOEs.
  - Dominant role of SOEs creates a "Dualistic" economic structure
- Initiatives for Corporate Reform & Governance:
  - First MENA Forum on Corporate Governance [Cairo; September 7, 2003]
  - OECD Global Corporate Governance Forum [Paris; 2-4 November, 2003]
  - •\ Second MENA Forum on Corporate Governance [Beirut; 3-5 June, 2004]

# Corporate Governance: Regional Strategy

- Establish Regional Networking and cooperation in developing and implementing CG principles and best practice.
- Regional Dialogue on CG is important: increase number and variety of participating countries & organizations.
- Good Governance is for both the public and private sectors.
- Learn from the relevant experience of other Emerging Market Economies.
- Focus on the relationship between (foreign) investment and CG.
- Involve all the Stakeholders:
  - Have the media on board
  - Involve the banking and the financial sectors as driving force for CG implementation
  - Invite Ministries and governmental bodies
  - Expand to have other stakeholders and external actors join in

## Corporate Governance: Active Outreach

- / Maké the Voice of the region heard:
  - Have representatives of the region attend international events & take part in decision making on CG matters.
- Annual CG Forum on a revolving basis among MENA countries:
  - Create occasions for consultations on national, regional and international CG developments.
- Widen Regional participation:
  - Support and encourage active representation of the Gulf Cooperation Council (GCC) and other MENA countries
  - Regional Organizations.
- Establish a website for CG for the countries of the region.

# Corporate Governance : / Institution Building

- Develop National CG Action Plans in line with Regional guidelines and in compliance with International CG and Best Practices Standards.
- Implementing and complying with CG:
  - Establish a Regional Institute of Directors
  - Encourage and support the establishment of Corporate Governance education programs
  - Encourage the establishment of National 'Companies' Houses'
  - Establish Centralized Credit Reporting Organizations
  - Encourage the set-up of local Credit Rating Agencies
  - Establish a MENA CG Gateway
- Initiate a CG partnership program with international organizations.
- Reinforce reform agenda.

# Corporate Governance: Action Plan [1]

- Establish MENA Regional Corporate Governance Task Force (RCGTF) or Round Table.
- Conduct a CG survey for all MENA countries.
- Apply the 12 Key Standards for Sound Financial Systems:
  - Ensure wide adoption of International Accounting and Auditing Standards.
  - Adopt and adapt CG principles, codes and standards.

# **Corporate Governance:**Action Plan [2]

- Capital Markets development should be a policy priority
- CG principles and frameworks must be designed and applied taking into account the issue of taxation, tax rates, and systems.
- Establish an independent body to monitor CG compliance. [Open Issue]
- Build an incentive-compatible CG environment to cater for the region's dominant types of business (SMEs & FOEs).
  - Reduce the cost of compliance with CG principles.
  - Develop positive incentives for compliance with best practices for disclosure and Corporate Governance.

# THANK YOU! N. Saidi @ OECD-MENA Investment SG Amman; July 1, 2004